

## **ASSET MANAGEMENT SERVICES**

Optimising Performance  
Maximising Cash Flows  
Mitigating Risk





Helping asset owners  
navigate the complexities of  
a rapidly changing market

We treat your  
assets as our own

Managed

**1.7<sub>GW</sub>**

of large commercial  
and utility solar assets  
representing

**60+**

projects since

**2009**

which include

**1.2<sub>GW</sub>**

of assets transitioned  
to operations in

**2016**

**\$3B+**

Total value of solar assets

**500+**

Project agreements under  
management

**4000+**

Ongoing obligations

Variety of project sizes, location, and PPA structures.  
Large commercial and utility power plants ranging  
from a few hundred kilowatts to hundreds of

**Megawatts**

Strong partnerships with multiple  
O&M providers and vendors

**EXPERIENCED WITH WIDE VARIETY OF  
OFFTAKE MECHANISMS, FINANCING  
STRUCTURES, JURISDICTIONS, ENERGY  
MARKETS AND PV EQUIPMENT SETS**



**PROVEN TRACK RECORD OF ASSET  
OPTIMISATION, ISSUE RESOLUTION,  
COMPLIANCE, AND RISK MITIGATION**

### **ASSET MANAGEMENT SERVICES**

Whether you're looking for a full-service solar asset management partner or need support in a few critical areas, Canadian Solar Asset Management Services has the experience, expertise, and capabilities to help navigate the complexities of a rapidly changing market.

### **PROCESSES AND CAPABILITIES**

Canadian Solar Asset Management Services has a robust set of processes and capabilities in areas such as power market operations, operations management, operations transition, and regulatory compliance. Our suite of services for commercial, industrial, and utility solar asset owners include:

- Revenue and cashflow optimisation
- Risk and upside incentive strategies
- Contract management and compliance
- Financial administration (insurance, taxes, equity distributions)
- Power market operations (scheduling strategies, trend analysis, settlements, forecasting, imbalance risk)
- Hedges, merchant energy, complex PPA structures
- In-depth performance modeling, analysis and optimisation
- O&M contractor management
- Warranty and spare parts management
- Regulatory management
- Incident management (safety, security, environmental, compliance, performance)
- Project management (operations transition, commissioning, relocations, decommissioning, repowering)



**OUR DEDICATED TEAM** has managed more than 1.7 GW of commercial and utility solar power plants worldwide, representing hundreds of millions of dollars in annual energy revenues. We understand the owner's perspective and treat your assets as our own.

## **CONTACT US**

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